

MENDOCINO COUNTY TOURISM COMMISSION, INC.

COMBINED FESTIVAL & MARKETING COMMITTEE MINUTES

DATE: Tuesday, June 1, 2021 | START TIME: 10:00 AM

PLACE: https://us02web.zoom.us/j/82342119268?pwd=MUlKRGFNYitRbWhMYzJySW9CRnlHdz09

*Please note: To abide by the Brown Act, call-in locations must be listed on the agenda. If anyone from the public is calling in during the meeting, it must be done at the posted locations above.

1. CALL TO ORDER 10:01 AM

2. ROLL CALL

Festival Committee Bernadette Byrne (BB) Tom Liden (TL) Tom Yates (TY) Gregg Lamer (GL) Sharon Haag (SH) Margaret Pedroni (MP) Katrina Kessen (KK)	Attendance Status X Present _ Absent X Present _ Absent X Present _ Absent Present X Absent Present X Absent Y Present X Absent X Present _ Absent	Title Chair Member Member Member Member Member
Marketing Committee Scott Connolly (SC) Bernadette Byrne (BB) Susie Plocher (SP) John Dixon (JD) Alyssum Weir (AW) Raakesh Patel (RP) Laura Cover (LC) Cally Dym (CD) 10:08AM Brett Schlesinger (BS) Kasie Gray (KG)	Attendance Status X Present Absent X Present Absent Present X Absent X Present Absent Present X Absent Present Absent Present Absent Present Absent Present Absent Yresent Absent X Present Absent	Title Chair Member Member Member Member Member Member Member Member Member
Staff Members Travis Scott (TS) Ramon Jimenez (RJ) Jamie Peters-Connolly (JC)	Attendance Status X Present 🗌 Absent X Present 🗌 Absent X Present 🗍 Absent	Title Executive Director Marketing and Sales Coordinator Partner Relations & Communications

Introduction of Guests:

- Brian Applegarth Cultivar Strategies
- James Leitz Cultivar Strategies

3. CHAIR'S COMMENTS

- FESTIVAL COMMITTEE CHAIR
 - Looking forward to coastal subcommittee meeting regarding fall offerings
- MARKETING COMMITTEE CHAIR
 - Also interested in what was discussed since unable to attend even though part of the subcommittee

4. PUBLIC COMMENT ON NON-AGENDA ITEMS

Brown Act Requirements: Pursuant to the Brown Act, the Board cannot discuss issues or take action on any requests during the comment period.

5. CONSENT AGENDA ITEMS ${f I}$ Discussion ${f I}$ Action Item

- 5.4.2021 Meeting Minutes
 - 1st BS 2nd AW Motion Carries

6. ITEMS FOR REVIEW ${\mathbb Z}$ Discussion ${\mathbb Z}$ Action Items

- Cultivar Strategies | Approve
 - Move to begin contract negotiation with this vendor
 - 1st JD 2nd CD *Motion Carries*

- Marketing Plan 2021/22 | Approve See Attached
 - Approve marketing plan with minor grammatical edits
 - 1st BB 2nd AW Motion Carries
- KTVU Contract | Approve See Attached
 - 1st CD 2nd BB Motion Carries
- PR Report
 - 2 FAM Trips currently being planned
 - June Suds and Buds press release
 - Working on communication pillars for next year
 - 91 placements last month
- Festival Subcommittee Report See Attached
 - Schedule another inland subcommittee meeting to continue discussions
- Room to Roam Update New Creative
- Room to Roam Analytics See Attached
- Social Media Updates/ Analytics See Attached
- Google Analytics See Attached
- Booking Link See Attached
- Wrap Up | What to Report to the BOD
 - Festival: Purple urchin updates
 - Marketing: Where we are going with Cultivar and KTVU and what that looks like

7. FUTURE AGENDA ITEMS \mathbf{I} Discussion

- Festival Committee:
- Marketing Committee:

8. NEXT MEETING DATE 🗾 Discussion

- **<u>FESTIVAL</u> TENTATIVE:** Tuesday, July 6, 2021 10AM
- MARKETING TENTATIVE: Tuesday, July 6, 2021 10AM
- 9. ADJOURN 🗹 Action by TY 11:35 AM