

MENDOCINO COUNTY TOURISM COMMISSION, INC.

COMBINED FESTIVAL & MARKETING COMMITTEE AGENDA

DATE: Tuesday, November 3, 2020 | START TIME: 10:00 AM

PLACE: https://us02web.zoom.us/j/87293111690?pwd=MFpSd3M3ZFRJV1RhU0QvWjZBK25wUT09

*Please note: To abide by the Brown Act, call-in locations must be listed on the agenda. If anyone from the public is calling in during the meeting, it must be done at the posted locations above.

1. CALL TO ORDER

2. ROLL CALL

| Festival Committee | Attendance Status | Title |
|---|--|-------------------------------------|
| Bernadette Byrne (BB) | X Present 🗌 Absent | Chair |
| Tom Liden (TL) | X Present 🗌 Absent | Member |
| Tom Yates (TY) | 🗌 Present X Absent | Member |
| Gregg Lamer (GL) | 🗌 Present X Absent | Member |
| Kevin Brutocao (KB) | 🗌 Present X Absent | Member |
| Jamie Peters-Connolly (JC) | X Present 🗌 Absent | Member |
| | Attau dan sa Ctatura | Title |
| Marketing Committee | Attendance Status | Title |
| Scott Connolly (SC) | X Present 🗌 Absent | Chair |
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| Scott Connolly (SC) | X Present 🗌 Absent | Chair |
| Scott Connolly (SC) Bernadette Byrne (BB) | X Present 🗌 Absent X Present 🗋 Absent | Chair Member |
| Scott Connolly (SC) Bernadette Byrne (BB) Susie Plocher (SP) | X Present 🗌 Absent X Present 🗌 Absent 🗋 Present X Absent | Chair Member Member |
| Scott Connolly (SC) Bernadette Byrne (BB) Susie Plocher (SP) John Dixon (JD) | X Present 🗌 Absent X Present 🗋 Absent 🗋 Present X Absent 🗋 Present X Absent | Chair Member Member Member |

X Present 🗌 Absent

X Present 🗌 Absent

Attendance Status

X Present 🗌 Absent

X Present 🗌 Absent

Kasie Gray (KG)

Staff Members Travis Scott (TS) Ramon Jimenez (RJ)

Brett Schlesinger (BS)

Introduction of Guests:

3. CHAIR'S COMMENTS

- FESTIVAL COMMITTEE CHAIR
 - Working to recruit new festival committee members
- MARKETING COMMITTEE CHAIR

4. PUBLIC COMMENT ON NON-AGENDA ITEMS

Brown Act Requirements: Pursuant to the Brown Act, the Board cannot discuss issues or take action on any requests during the comment period.

Member

Member

Executive Director

Marketing and Sales Coordinator

Title

5. CONSENT AGENDA ITEMS ${\bf I}$ Discussion ${\bf I}$ Action Item

- 10.13.2020 Meeting Minutes
 - Tabled to next meeting

6. ITEMS FOR REVIEW 🗹 Discussion 🕁 Action Items

- Fall Campaign Analytics See Attached
 - BB- We should continue to market since lodging is seeing a softening of reservations
 - BB- Keep Our View of Fall and keep marketing
 - JC- My opinion keep it going; it's too tenuous of a time to stop even for a little bit
 - Crab Feast/Winter Months Conversation
 - Pairing wineries with lodging properties would not be allowed until we get into the orange tier
 - We are working on micro-trips throughout the county and that will be our PR push for the month of November

- It would be a great extension of Our View of Fall campaign
- AW- Room to roam is great marketing for winter/fall
- PR Update
 - Tabled until board meeting
- Website Update
 - Booking link See Attached
- Room to Roam Logo See Attached
 - AW Find your happy increased brand awareness, but room to roam creates a feeling of safety and adventure and it will get us through COVID and it works very well
 - JC Agree with Alyssum
 - BS Agreed
- Social Media Updates/ Analytics See Attached
- VMC.com Google Analytics See Attached
- Wrap Up | What to Report to the BOD
 - Festival
 - Marketing
- 7. FUTURE AGENDA ITEMS \mathbf{I} Discussion
 - Festival Committee:
 - Our View of Fall Campaign and analytics
 - That we are continuing it through winter
 - Exploring how we are using room to roam as the bridge between our winter months
 - Booking link
 - Marketing Committee:

8. NEXT MEETING DATE 🗹 Discussion

- FESTIVAL TENTATIVE: Tuesday, December 1, 2020 10AM
- MARKETING TENTATIVE: Tuesday, December 1, 2020 10AM
- 9. ADJOURN 🗹 Action 10:38 by JC