

## MENDOCINO COUNTY TOURISM COMMISSION, INC.

## **BOARD OF DIRECTORS AGENDA**

#### DATE: Thursday, November 12, 2020 TIME: 2:00 PM

PLACE: ZOOM https://us02web.zoom.us/j/86557473377?pwd=TGhoY242bXhPTm5vdm9FSFpRVjVEUT09

\*Please note: To abide by the Brown Act, call-in locations must be listed on the agenda. If anyone from the public is calling in during the meeting, it must be done at the posted locations above.

#### 1. CALL TO ORDER

2. ROLL CALL

BOARD MEMBER	ATTENDANCE	TITLE
Cally Dym (CD)	🗌 Present 🗌 Absent	Chair   Large Lodging Operator; Coastal
Jennifer Seward (JS)	🗌 Present 🗌 Absent	Vice Chair   At Large
Bernadette Byrne (BB)	🗌 Present 🗌 Absent	Secretary   Winery/Winegrower
Scott Connolly (SC)	🗌 Present 🗌 Absent	Treasurer   Medium Lodging Operator; Coastal
Jamie Peters Connolly (JC)	🗌 Present 🗌 Absent	Arts Organization/Attractions
Sharon Davis (SD)	🗌 Present 🗌 Absent	Regional Promotional; Coastal
Jitu Ishwar (JI)	🗌 Present 🗌 Absent	Large, At-Large Lodging Operator; Inland
Jan Rodriguez (JR)	🗌 Present 🗌 Absent	Large Lodging Operator; Inland
Elaine Wing-Hillesland	🗌 Present 🗌 Absent	Small Lodging Operator
Brett Schlesinger (BS)	🗌 Present 🗌 Absent	Food & Beverage
Kasie Gray	🗌 Present 🗌 Absent	Regional Promotional; Inland
STAFF MEMBER	ATTENDANCE	TITLE

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Travis Scott (TS)	🗌 Present 🗌 Absent	Executive Director
Ramon Jimenez (RJ)	🗌 Present 🗌 Absent	Marketing and Sales Coordinator
Kathy Janes (KJ)	🔆 🗌 🖓 Present 🗌 Absent	Administrative Services Assistant

#### **INTRODUCTION OF GUESTS:**

3. CHAIR'S COMMENT

#### 4. PUBLIC COMMENT ON NON-AGENDA ITEMS

Brown Act Requirements: Pursuant to the Brown Act, the Board cannot discuss issues or take action on any requests during the comment period.

#### 5. Welcome New Board Member:

o Elaine Wing-Hillesland, Raku House – Mendocino, CA

#### 6. CONSENT AGENDA ITEMS $\mathbf{V}$ Discussion $\mathbf{V}$ Action Items

The Consent Agenda is considered routine and non-controversial and will be acted upon by the MCTC Board at one time without discussion. Any MCTC Board member may request that any item be removed from the Consent Agenda for individual consideration.

- REVIEW/APPROVE Minutes 10/15/2020 Meeting | See Attachment
- 7. FINANCE COMMITTEE UPDATE  ${f J}$  Discussion  ${f J}$  Action Items
  - (NEXT MEETING: 12/1/2020 at 12:00 PM)
  - Committee Chair Report:
  - Financial Statements
    - September 2020 | Approve | See Attachment

Recommendation from Finance Committee: Corragio Group/Strategic Plan Update | BoD to approve increase of 2020/2021 overall spending by 3.15% or \$25,461.80 (unbudgeted) in account 7080 to be used to engage with Corragio Group to update the MCTC/VMC strategic plan | See Attachment(s) | APPROVE

### 8. FESTIVAL/MARKETING COMMITTEE UPDATE

(NEXT MEETING: 12/1/2020 at 10:00 AM)

- Committee Chair(s) Report:
  - Festival:
  - $\circ$  Marketing:
- Staff Report:
  - o PR Update- See Attachment
  - o Crab Feast/Winter Campaign Update
  - Room to Roam Logos- *See Attachment*
  - Fall Campaign Analytics *See Attachment*
  - Website booking link *See Attachment*
  - Social Media Stats & Google Analytics See Attachment
  - North of Ordinary Video Shot(s)

# 9. ORGANIZATIONAL DEVELOPMENT COMMITTEE UPDATE 🔀 Discussion 🗌 Action Items (NEXT MEETING: TBD)

- MCTC BoD election results:
  - o Elaine Wing-Hillesland, Small Lodging Operator
  - Scott Connolly, Medium Lodging Operator
  - Raakesh Patel, Large Lodging Operator, Inland
- BID Candidates (awaiting county appointment)
  - Cindi Wagner
- January Board Retreat Update

#### 10. EXECUTIVE DIRECTOR REPORT 🗹 Discussion 🗌 Action Items

- o MOVE 2030
- Update on Annual Report
- Cannabis Update
- Hotel Partner Contact Information Project
- Committee Recruitment

#### 11. FUTURE AGENDA ITEMS $\mathbf{Z}$ Discussion

#### **12. NEXT MEETING**

TENTATIVE: Thursday, November 12, 2020 at 2:00 PM

#### 13. ADJOURN